

Ford and Lincoln U.S.
Third Quarter 2014 Lease Residuals
2015 Model Year (15,000 miles per year leases)

Effective 7/8/2014 through 9/30/2014.

Published residuals are only eligible to be used on new retail consumer Red Carpet Lease contracts and are not to be used in conjunction with any other Ford Motor Company or Ford Credit program or finance product. Contact your local Ford Credit Business Center personnel if you have questions about specific residuals and other deductions (Note: Dealers MUST deduct percentage points as applicable per footnotes).

Last Updated On 7/7/2014

| National Residuals | | 24-Month | 36-Month | 39-Month | 48-Month |
|----------------------------|------------------------------|-----------------|-----------------|-----------------|-----------------|
| Fiesta | 4-Door Sedan S \a | 60% | 52% | 50% | 43% |
| | 4-Door Sedan SE \a | 61% | 53% | 51% | 44% |
| | 4-Door Sedan Titanium \a | 62% | 54% | 52% | 45% |
| | 5-Door Hatchback S \a | 61% | 53% | 51% | 44% |
| | 5-Door Hatchback SE \a | 64% | 56% | 54% | 48% |
| | 5-Door Hatchback Titanium \a | 61% | 54% | 52% | 45% |
| | ST | 64% | 55% | 53% | 45% |
| Fusion | S | 63% | 53% | 51% | 45% |
| | SE FWD | 64% | 55% | 53% | 46% |
| | SE AWD | 64% | 55% | 53% | 46% |
| | Titanium FWD | 64% | 55% | 53% | 46% |
| | Titanium AWD | 64% | 55% | 53% | 46% |
| Fusion Energi | SE | 57% | 48% | 46% | 40% |
| | Titanium | 57% | 48% | 46% | 40% |
| Fusion Hybrid | S | 64% | 54% | 52% | 44% |
| | SE | 65% | 56% | 54% | 46% |
| | Titanium | 67% | 58% | 56% | 48% |
| Taurus | SE FWD | 57% | 48% | 46% | 40% |
| | SEL FWD | 58% | 50% | 48% | 42% |
| | Limited Fwd | 56% | 48% | 46% | 41% |
| | SEL AWD | 60% | 51% | 49% | 42% |
| | Limited AWD | 55% | 47% | 44% | 39% |
| | SHO | 57% | 49% | 46% | 41% |
| F-Series Super Duty | F250 2WD Reg Cab \a | 43% | 40% | 38% | 32% |
| | F250 2WD Crew Cab \a | 51% | 47% | 45% | 38% |
| | F250 2WD Super Cab \a | 49% | 45% | 43% | 36% |
| | F250 4WD Reg Cab \a | 48% | 44% | 42% | 35% |
| | F250 4WD Crew Cab \a | 57% | 52% | 50% | 42% |
| | F250 4WD Super Cab \a | 53% | 47% | 45% | 39% |
| | F350 4X2 \a | 54% | 50% | 48% | 40% |
| | F350 4X4 \a | 56% | 51% | 49% | 41% |
| Expedition | XLT / King Ranch 4X2 | 58% | 48% | 46% | 36% |
| | Limited 4X2 | 59% | 50% | 48% | 40% |

| National Residuals | | 24-Month | 36-Month | 39-Month | 48-Month |
|--------------------|-------------------------|----------|----------|----------|----------|
| Expedition | Platinum 4x2 | 58% | 49% | 47% | 39% |
| | XLT / King Ranch EL 4X2 | 55% | 47% | 45% | 35% |
| | Limited EL 4X2 | 57% | 47% | 45% | 35% |
| | Platinum EL 4x2 | 56% | 48% | 46% | 38% |
| | XLT / King Ranch 4X4 | 58% | 49% | 47% | 38% |
| | Limited 4X4 | 59% | 50% | 48% | 38% |
| | Platinum 4x4 | 59% | 50% | 48% | 40% |
| | XLT / King Ranch EL 4X4 | 58% | 49% | 47% | 37% |
| | Limited EL 4X4 | 59% | 50% | 48% | 38% |
| | Platinum EL 4x4 | 59% | 50% | 48% | 39% |
| Explorer | Base FWD | 65% | 55% | 53% | 45% |
| | XLT FWD | 63% | 54% | 52% | 43% |
| | Limited FWD | 60% | 51% | 49% | 41% |
| | Base 4WD | 63% | 54% | 52% | 44% |
| | XLT 4WD | 63% | 54% | 52% | 43% |
| | Limited 4WD | 61% | 52% | 50% | 41% |
| | Sport | 64% | 55% | 53% | 43% |
| MKC | FWD | 65% | 55% | 53% | 47% |
| | AWD | 65% | 55% | 53% | 47% |
| MKZ | FWD | 63% | 53% | 51% | 42% |
| | AWD | 64% | 54% | 52% | 42% |
| | Hybrid | 68% | 58% | 56% | 44% |
| Navigator | 4X2 | 60% | 51% | 48% | 38% |
| | 4X2 L | 61% | 52% | 50% | 40% |
| | 4X4 | 60% | 51% | 49% | 39% |
| | 4X4 L | 62% | 53% | 51% | 41% |

| National Residuals | 24-Month | 36-Month | 39-Month | 48-Month |
|---------------------------|-----------------|-----------------|-----------------|-----------------|
|---------------------------|-----------------|-----------------|-----------------|-----------------|

Mileage Options

| <i>Miles Per Year</i> | <i>Residuals</i> |
|-----------------------|---------------------------------------------------|
| 15,000 | Published 15,000 miles/year Residual |
| 16,500 | Published 15,000 miles/year Residual minus 1% pts |
| 18,000 | Published 15,000 miles/year Residual minus 2% pts |
| 19,500 | Published 15,000 miles/year Residual minus 3% pts |
| 13,500 | Published 15,000 miles/year Residual plus 1% pts |
| 12,000 | Published 15,000 miles/year Residual plus 2% pts |
| 10,500 | Published 15,000 miles/year Residual plus 3% pts |

\a Deduct 2% pts for manual transmission. Please note SmartVincent adjusts

\a continued residuals for vehicles with manual transmissions; refer to EFC02798.

Special Note 1 Residuals are for lease contracts only.

Special Note 2 Vehicles modified with a commercial upfit do not qualify for RCL.

Special Note 3 For upfitted vehicles, please consider a Ford Credit CommercialLease (TRAC).